PROSPECTIVE BUYER PROFILE

INFORMATION TO BE KEPT CONFIDENTIAL AND USED FOR NO OTHER PURPOSE

Today's Date: ____/____/_____   _____

Name: Mr. ___ Ms. ____ Dr. ____   First: _____   Last _____

Address: _____   State/Province: _____   ZIP: _____

E-Mail: _____   Phone: (____) _____   Cell: (____)_____   Fax: (____) _____

What business/s did you contact us about?

What types of businesses would you have interest in?_____

What types of businesses would you not have an interest in? _____

The reason I am interested buying a business: Work/Own a Business: ____ Investment: ____ Increase my income: _____
    To expand my current business: ___ Other:_____

The reason I want to buy a business at this time: I sold my business: ___ I am selling my business: ___ I Got laid off: ___
    It's my life's dream: ___ I just received some cash: ___ Other: _____

What is your background and current employment? _____

Have You Ever	Yes	No		
Owned a business before?			When? What type?	
Declared personal bankruptcy?			When? Explain	
Had a judgment against you?			When? Explain	

Are You Interested In	Yes	No	Don't Care		Yes	No	Don't Care
Working in the business day-to-day				A National Franchise			
A "Cash" Business				A Relocatable Business			
A Home-Based Business				A Turnaround/Distressed			

When are you planning to buy a business? Now: _____ 3-6 Mo:____ Over 6 Mo.: _____   Annual Income Needed? $_____

How long have you been looking for a business?   Now: ____ 1 Mo.: ____ 3 Mo.: ____ 6 Mo.: ____ Over 6 Mo.: _____

Who will help you run the business? No One_____ Partner: _____ Friend: _____ Relative: _____Spouse: _____ Children: _____

How will you finance your total investment? Cash: _____ Bank Loan: _____ SBA Loan: _____ Private Investor: _____ Family_____

How is your credit? I don't know: ___ Excellent: ____ Good: ____ Fair: ____ Bad: ____ My FICO score is approximately : _____

ESTIMATED PERSONAL FINANCIAL STATEMENT

Strictly Confidential

ASSETS

Available Cash   _____

Real Estate Value   _____

IRA, 401K   _____

Other Assets   _____

Total Assets   _____

LIABILITIES

Notes Payable   _____

Credit Card Balances   _____

Real Estate Mortgages   _____

Other Liabilities   _____

Total Liabilities   _____

Approximate Net Worth (Assets - Liabilities)   _____

The undersigned certifies that this information was provided by them and is true and correct.

Digital Signature: _____   *Date:* _____